# Audited Annual Financial Report

RichmondPRA Limited

ACN 001 280 628

30 June 2018





#### DIRECTORS' REPORT

The directors present their report for RichmondPRA Limited hereby known as RichmondPRA, the consolidated entity consisting of RichmondPRA and its wholly owned subsidiary (RichmondPRA Services Limited) for the year ended 30 June 2018

#### **Directors**

The following persons were directors of the Company during the financial year:

- Professor Elizabeth More AM (Chair)
- Jeremy Thorpe (Treasurer)
- Robyn Carmody
- Paul Clenaghan
- Paula Hanlon
- Rachel Slade
- Dr Josey Anderson
- Diane Robinson

#### What do we do?

RichmondPRA ('The Company') works in local communities to help people on their mental health recovery journey. RichmondPRA helps people:

#### To find somewhere to live that is safe and secure

Over 600 people every year live in stable accommodation linked to the support they need because of the services RichmondPRA provides. This keeps people out of hospital, helps them to live independently, connects them to their communities, families and friends, and provides the platform for personal growth and recovery. Tailored programs ensure that women with children, young people and Aboriginal people can also benefit from this help.

#### To make friends, get involved and learn new things

Unique to RichmondPRA is a network of services around New South Wales and southern Queensland used by over 1200 people every month to engage in the broader life of their communities. Run by the participants as much as the staff, these are places where recovery is enabled through member and staff led activities on site and in the community. People are able to feel safe while engaging in individual and group self-help programs around activities that the people themselves select because they are important to the individual's own recovery.

#### To get a job

RichmondPRA is the largest specialist employer of people with mental health issues in the country. We understand that finding a job can be the most important step on a person's recovery journey, and we understand what works best to help people get work ready. From 4 Star employment placement programs to social enterprises, our employment programs help with everything from getting skills up to date, right through to providing full or part-time work in one of our community businesses or social enterprises. We are a leader in running businesses that create work ready people and meaningful employment opportunities for people with a mental health issue.

#### To get well and stay well

Finding the right place to live, getting a job, being supported and staying connected are all important components of the recovery journey. But in Australia, people with mental health issues also face the reality of a drastically reduced life expectancy because of poor physical health. RichmondPRA's Back on Track Health (BOTH) Program aims to help people stay on the right track. This program integrates holistic support, with a flexible, coordinated individual support system to help people who use our services maintain and improve their general health. We are also the Lead Agency for headspace centres in Bankstown and Broken Hill providing comprehensive primary health, mental health and other psychosocial supports to young people.



#### To support others

RichmondPRA values the lived experience of mental illness. Over 50% of our staff disclose a lived experience of a mental health issue.

We have a commitment to ensuring access to a peer worker for support across RichmondPRA's geographic footprint. As such, RichmondPRA has a strategic goal of increasing the size of our peer workforce, providing a clear public statement of the value we place on the skills and understanding of people with lived experience, in the delivery of mental health supports.

#### A review of our operations for FY18

#### Overall financial position

RichmondPRA has maintained a strong financial position, with \$4,934,011 in cash equivalents and financial assets. We also hold a further \$5,686,921 in shares and bonds which can be converted to cash in less than 1 week.

#### Operating result for the year

As detailed in this report, RichmondPRA's operating or trading result for the year was a deficit of (\$850,106).

#### Using resources wisely

RichmondPRA continues to invest cash where, after risk assessment, the company will be able to maximise its investment income. Our Share Portfolio continues to pay good dividends and while interest income from Term Deposits is very low, this still represents sound liquidity management.

#### Reinvestment of property sale proceeds into new land

The construction of our 41 unit affordable housing investment in Guildford is now complete. As at 30 June 2018, we had sold four units and rented 17 units.



#### Information on directors

#### Professor Elizabeth More AM

Professor Elizabeth More is the Dean of the Australian Institute of Management (AIM) School of Business. She has been a senior academic across a range of universities, including Dean of the Macquarie Graduate School of Management and Deputy Vice-Chancellor at Macquarie and Canberra Universities. She also has extensive experience on a number of NFP Boards (including NIDA) and in consulting to both private and public sector organisations. Professor More has worked in executive education, and has been called upon for expert media comment on issues related to management practice and education. Before becoming a university academic, she worked as a classical ballet dancer in theatre and television and in the advertising industry.

#### Jeremy Thorpe

Jeremy is an economist with more than 20 years of experience in the public and private sectors. He is currently a Partner at PwC in its national Economics & Policy team, and leads the firm's NSW Government team. He was previously a Director of a boutique economic consultancy and prior to that was at the Commonwealth Treasury and the Productivity Commission. Jeremy has particular experience in disability and mental health policy, having advised the NSW, Commonwealth and ACT Governments, as well as private not-for-profits on issues as diverse as organisational strategy, program evaluation, the transition to the NDIS and economic impacts of disability/mental health activities. Jeremy previously was on the board of a not-for-profit for seven years, four of which he was the Chair.

#### Robyn Carmody

Robyn's involvement with people with mental disabilities began more than 15 years ago when she was involved with the care of a person who was living with a mental illness. Robyn's involvement with the provision of facilities for those with mental illness and their carers has included a position on the Managing Board of Pioneer Clubhouse, as well as involvement with the provision of respite facilities for carers of people with a mental illness. Robyn brings a range of personal and industry experience and a community point of view about health services.

#### Rachel Slade

Rachel was appointed to the role of Executive General Manager, Deposits & Transaction Services for National Australia Bank in January 2017. Prior to joining NAB, Rachel was the General Manager, Global Transactional Services (GTS), Westpac Institutional Bank (WIB) between September 2014 and 2016. Rachel joined Westpac in July 1999 and held various roles including General Manager, Transformation and Delivery, Head of Group Strategy, General Manager Mergers & Acquisition, Head of International Trade and Payments, Group Head of Diversity and Flexibility. Prior to moving into banking, Rachel worked as a financial services strategy consultant with Andersen Consulting. Rachel holds a Bachelor of Economics (Hons) (Macquarie University), Graduate, Australian Institute of Company Directors and Graduate, Harvard Business School Women's Leadership Program. She serves as a directoron the Boards of Richmond PRA and NPP Australia Ltd. and a member of the Australian Payments Council.

#### Paul Clenaghan

Paul is Community and Partnership manager in Sydney Local Health District. As a qualified nurse for over 33 years he holds a Masters in Nursing and a Post Graduate Diploma in Nursing Management. He has a long record of service to people experiencing psychosocial disadvantage, their care and support.

#### Paula Hanlon

Paula is employed as the Manager, Consumer Services for North Shore Ryde Mental Health Service. Paula has also worked for the Mental Health Association NSW Inc. (now Wayahead) and New Horizons Enterprises. Paula is an Assessor for the Australian Council on Health Care Standards reviewing services across Australia and is a member of The TheMHS Learning Network Board. Paula has a BA majoring in Psychology, and together with her lived experience and personal recovery journey contributes to the progression of mental health reform in Australia. Paula is a person with a lived experience of mental health issues and was a resident in Richmond Fellowship housing in the original Blackwattle House in the 1980's in another Glebe house in the 1990's.

#### Dr Josey Anderson

Dr Anderson is a highly experienced and qualified Child and Adolescent Psychiatrist, and has worked in child and youth psychiatry for over twenty years in several clinical settings. Josey has been an active leader in the development of community based services for young people, including the child and youth mental health services, and three headspace centres in western Sydney. Josey is highly regarded as a clinician, academic, teacher and administrator. She is a Consultant to a number of organisations including the Department of Juvenile Justice. She contributes to a wide range of formal Committees working in the area of child and youth mental health and juvenile crime prevention. Dr Anderson has worked in partnership with the former Richmond Fellowship of NSW and RichmondPRA for many years, initially in the early design of the highly successful Young People's Outreach Program. She currently chairs the Consortium for the RichmondPRA headspace service in Bankstown.

#### Diane Robinson

Diane graduated BA LLB (Hons) and LLM (Hons) from the University of Sydney and has been a lawyer for over 35 years. Diane's professional experience has included legal practice, senior academic positions and appointment to a number of quasi-judicial tribunals. Diane has been the President of the NSW Guardianship Tribunal, the Deputy President of the NSW Mental Health Review Tribunal as well serving as a member of the Social Security Appeals Tribunal, the Medical Tribunal and as a Principal Member of the NSW Civil and Administrative Tribunal. She is an Adjunct Associate Professor of Law at the University of New South Wales where she teaches in the undergraduate and postgraduate programs. Diane is also a member of the NSW Ministerial Advisory Council on Ageing.

#### Meetings of directors

The Directors meet on a bi-monthly basis, 6 meetings were held in the financial year to 30 June 2018. The number of meetings of the Company's board of directors held during the year ended 30 June 2018, and the numbers of meetings attended by each director were:

	Number of meetings attended	Number of meetings held during the time the director held office during the year
Elizabeth More (Chair)	6	6
Jeremy Thorpe (Treasurer)	6	6
Robyn Carmody	4	6
Paul Clenaghan	5	6
Rachel Slade	4	6
Josey Anderson	6	6
Paula Hanlon	6	6
Diane Robinson	3	5

In addition to attending Board meetings, the directors also attended bi-monthly meetings for the Finance, Audit and Risk, Marketing and Fundraising and Services sub-committees.

#### Insurance of Officers

During the financial year, RichmondPRA paid premiums to insure the directors and officers of the Company. The professional liability insurance paid in respect of directors and officers for the year ended 30 June 2018 was \$7,425 (2017: \$4,400).

#### **Environmental Regulation**

The Company is subject to normal State and Federal environmental legislation and does not operate within an industry with specific environmental guidelines or limits.

#### **Proceedings on behalf of Company**

No person has applied to the Court for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

#### Members' guarantee

RichmondPRA Limited is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If RichmondPRA Limited is wound up, the liability of each member (during the time or within one year afterwards) is limited to ten dollars.

#### Auditor

BDO continues in office.



This report is made in accordance with a resolution of the directors.

Professor Elizabeth More AM

Director

Date: 03 October 2018

Jeremy Thorpe Director

Date: 03 October 2018

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# CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME

### For the year ended 30 June 2018

	Ref.	2018 \$	2017 \$
Revenue from ordinary activities	A1	62,982,325	58,081,071
Other income		745,023	1,418,916
Total income		63,727,348	59,499,987
Cost of sales of goods		(587,866)	(741,593)
Employee benefits expense		(47,678,918)	(42,298,897)
Depreciation and amortisation expenses	A2	(2,071,114)	(2,213,908)
Other expenses		(14,239,556)	(13,092,767)
Total expenses		(64,577,454)	(58,347,165)
Surplus/(deficit) before income tax expense		(850,106)	1,152,822
Income tax expense		-	
Surplus/(deficit) for the year		(850,106)	1,152,822
Other comprehensive income/(loss)			
Items that may be reclassified to profit or loss			
Available-for-sale financial assets: equity securities	D2	136,086	168,314
Total comprehensive income/(loss) for the year		(714,020)	1,321,136

The above consolidated statement of profit and loss and other comprehensive income should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### As at 30 June 2018

	Ref.	2018 \$	2017
Current assets			
Cash and cash equivalents	C1	4,934,011	8,177,34
Receivables	C1	5,026,342	1,903,35
Accrued Income		722,227	
Inventories			112,37
Prepayments		1,274,186	659,67
Total current assets		11,956,766	10,852,75
Non-current assets			
Bonds and deposits		726,842	411,14
Available-for-sale financial assets	B1	5,686,921	5,316,23
Investment properties	B3	12,471,263	
Intangibles	В3	597,090	
Property, plant and equipment	B2	10,294,393	24,143,38
Total non-current assets		29,776,509	29,870,77
Total assets		41,733,275	40,723,52
Current liabilities			
Accounts payable	C1	3,961,306	2,626,27
Employee entitlements	C1	4,439,543	4,248,50
Other current liabilities	C1	5,616,839	3,576,10
Total current liabilities		14,017,688	10,450,88
Non-current liabilities			
Financial liabilities	C1	4,600,000	6,699,89
Employee entitlements	C1	1,850,352	1,528,99
Total non-current liabilities		6,450,352	8,228,88
Total liabilities		20,468,040	18,679,77
Net assets		21,265,235	22,043,75
Contributed equity			
Program participants reserve	D2	319,456	451,84
Other reserves	D2	7,232,246	7,096,16
Accumulated profits	D2	13,713,533	14,495,74

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

### For the year ended 30 June 2018

Balance as at 30 June 2017  Profit for the year		451,846 -	7,096,160	<b>14,495,747</b> (850,106)	<b>22,043,75</b> 3 (850,106
Available-for-sale financial asset reserve  Total comprehensive income	D2	=	168,314 168,314	1,152,822	168,314 <b>1,321,13</b> 6
Profit for the year  Other comprehensive income		-	:	1,152,822	1,152,822
Balance as at 30 June 2016		\$ 451,846	6,927,846	13,342,925	20,722,617
	Ref.	Program Participants Reserve	Reserves \$	Accumulated profits	Tota

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

<sup>\*</sup> Allocated to current year expenses includes adjustment for \$67,892 belonging to prior financial years.

# CONSOLIDATED STATEMENT OF CASH FLOWS

### For the year ended 30 June 2018

	Ref.	2018 \$	2017 \$
Cash Flows from operating activities			
Receipts from customers (inclusive of goods and services tax)		4,203,708	3,880,199
Payments to suppliers and employees (inclusive of goods and services tax)		(67,001,627)	(61,492,475)
Government grants and subsidies received (inclusive of goods and services tax)		61,769,115	60,342,266
Interest received		262,278	304,208
Interest paid		(103,749)	:3
Rents received		605,589	621,864
Donations received		22,277	288,181
Net cash inflow from operating activities	E4	(242,409)	3,944,243
Cash Flows from investing activities			
Payments for property, plant and equipment		(2,834,761)	(6,521,442)
Capitalised finance costs on construction projects		(97,503)	(164,918)
Proceeds from sale of property, plant and equipment		2,382,052	1,647,766
Payments for available for sale assets		(35,128)	(173,683
Payments for security deposits		(315,694)	(206,211)
Net cash outflow from investing activities		(901,034)	(5,418,488)
Cash Flows from investing activities			
Rrepayment of borrowings		(2,099,891)	4,397,223
Net cash inflow/(outflow) from financing activities		(2,099,891)	4,397,223
Net increase/(decrease) in cash held		(3,243,334)	2,922,978
Cash and cash equivalents at the beginning of the financial year		8,177,345	5,254,367
Cash and cash equivalents at the end of the financial year	C1	4,934,011	8,177,345

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# A. WHERE DO OUR FUNDS COME FROM AND HOW ARE THEY SPENT?

- A1. What are our sources of revenue?
- A2. Where has the funding been spent?

This section explains the main sources of our **revenue** and **expenditure** and how those are measured in accordance with the relevant accounting standards

### A1. WHAT ARE OUR SOURCES OF REVENUE?

Our primary sources of revenue are State and Federal Government grants. We also receive some income from commercial sales through our social enterprises that provide employment opportunities for individuals with mental health issues. We also receive a small amount of 'Other Revenue' from investment of our reserves.

	2018 \$	2017 \$
Revenue from ordinary activities		
Commonwealth Government	37,964,761	18,652,215
NSW Government	18,426,505	32,296,363
Business Sales	3,352,417	3,527,454
Qld Government	1,443,424	1,698,262
Other Grants	1,795,218	1,906,777
Total revenue from ordinary activities	62,982,325	58,081,071 <sup>1</sup>
Other Income: Gain on sale of non-current assets	745,023	1,418,916

<sup>&</sup>lt;sup>1</sup>For further analysis on specific funding sources, refer to section E4 (ii) Acknowledgement of funding.

#### What is the relevant accounting policy?

Grant revenue is recognised in the statement of profit and loss & other comprehensive income when the entity obtains control of the grant and it is probable that the economic benefits gained from the grant will flow to the entity and the amounts of the grant can be measured reliable. If conditions are attached to the grant which must be satisfied, the recognition of grant revenue will be deferred until those conditions are satisfied.

When grant revenue is received whereby the entity incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the statement of financial position as a liability until the service has been delivered to the contributor, otherwise the grant is recognised on receipt.

Commercial sales revenue represents revenue earned from the sale of the Company's products, net of returns and trade allowances and taxes paid.

Other grants includes income from Medicare Locals (Partners in Recovery), the National Disability Insurance Scheme (NDIS), interest income on investments, donations from donors, dividends received from other corporations and fund raising income and grants and subsidies received from the government.

# A2. WHERE HAS THE FUNDING BEEN SPENT?

We have spent the income we received over the course of this financial year on programs that support the following goals.

	2018	2017 \$
Supporting people where they live	28,068,800	24,374,778
Helping people make friends, get involved and learn new things	20,362,047	21,257,422
Working with people to find a job	10,426,622	8,970,812
Other expenditure	5,719,985	3,744,153
Total expenditure	64,577,454	58,347,165
The main categories of expenditure were as follows:	2018	2017
Salaries & Wages	<b>\$</b> 42,697,240	\$ 37,897,656
Superannuation	3,862,808	3,370,088
Other office costs	3,445,753	2,936,743
Rental expense on operating leases	2,993,208	3,053,928
Consultants and contractors	2,463,828	2,125,492
Depreciation	2,071,114	2,213,908
Other expenses	1,932,278	2,417,315
Client expenditure	1,736,006	1,135,817
Motor vehicle expenses	1,667,515	1,403,472
Workers compensation insurance	606,154	633,903
Cost of goods sold	587,867	741,593
Long service leave	321,681	254,565
Annual leave	191,034	142,685
Bad debts expense	968	20,000
	64,577,454	58,347,165
Capitalised finance costs on construction projects	97,503	164,918

# B. WHAT RESOURCES DO WE HAVE AND HOW DO WE MANAGE THEM?

- B1. Shares and other financial assets
- B2. Property, Plant and Equipment
- **B3.** Intangible Assets and Investment Properties

This section sets out the **non-current assets** (that is, assets that are not for sale in the current financial year) held by RichmondPRA. These assets fall into two main categories: **shares** and **other financial assets** (known as 'available for sale financial assets') and **property plant and equipment**.

### **B1. SHARES AND OTHER FINANCIAL ASSETS**

From time to time, RichmondPRA will hold financial assets such as shares and other equity securities that can be traded on the market. We do this in order to manage our financial risk and produce returns that we can use to provide services to our clients.

	2018 \$	2017
Non-Current		
Unlisted securities	738,006	712,371
Listed securities	4,948,915	4,603,868
Total Non-Current Investments	5,686,921	5,316,239

#### What is the relevant accounting policy?

Available for sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the end of the reporting period. Investments are designated as available-for-sale if they do not have fixed maturities and fixed or determinable payments and management intends to hold them for the medium to long term.

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognised in other comprehensive income are reclassified to profit or loss as gains and losses from investment securities.

At initial recognition, the Company measures a financial asset at its fair value plus transaction costs that are directly attributable to the acquisition of the financial asset. Available for sale financial assets are subsequently carried at fair value. Unrealised gains and losses arising from changes in the fair value of non-monetary securities classified as available for sale are recognised in equity in the available for sale investments revaluation reserve.

# **B2. PROPERTY, PLANT AND EQUIPMENT**

	Land and Buildings \$	Lease hold improvement \$	Construction Work in Progress <sup>1</sup>	Plant and Equipment \$	Motor Vehicles \$	Total
Year ended 30 June 2017						
Opening net book amount	5,574,316	3,088,787	6,724,380	1,588,005	2,924,298	19,899,786
Additions	·	191,823	6,721,928	379,390	779,406	8,072,547
Disposals	(1,386,185)	(76,450)	•	(114,745)	(37,658)	(1,615,038)
Depreciation expense	(14,218)	(503,373)	-	(683,229)	(1,013,088)	(2,213,908)
Closing net book amount	4,173,913	2,700,787	13,446,308	1,169,421	2,652,958	24,143,387
At 30 June 2017						
Cost	4,191,675	4,420,702	13,446,308	4,254,590	7,027,243	33,340,518
Accumulated depreciation	(17,762)	(1,719,915)	<b>2</b>	(3,085,169)	(4,374,285)	(9,197,131)
Net book amount	4,173,913	2,700,787	13,446,308	1,169,421	2,652,958	24,143,387
Year ended 30 June 2018						
Opening net book amount	4,173,913	2,700,787	13,446,308	1,169,421	2,652,958	24,143,387
Additions	14.	79,959	1,038,362	510,749	1,205,691	2,834,761
Reclassifications	*	14	(14,484,670)	4,976	14	(14,479,694)
Disposals	-	(11,027)	-	(16,097)	(105,826)	(132,947)
Depreciation expense	(3,470)	(422,127)	-	(635,387)	(1,010,130)	(2,071,114)
Closing net book amount	4,170,443	2,347,592	:=06	1,033,665	2,742,693	10,294,393
At 30 June 2018						
Cost	4,191,675	4,489,634	-	4,754,221	8,127,108	21,562,638
Accumulated depreciation	(21,232)	(2,142,042)	<b></b> :	(3,720,556)	(5,384,415)	(11,268,245)
Net book amount	4,170,443	2,347,592	90	1,033,665	2,742,693	10,294,393

<sup>&</sup>lt;sup>1</sup> The Construction work in progress represented a development to create affordable housing under the National Rental Affordability Scheme and Technology One Financials & HR software implementation costs. The property development is a reinvestment of funds received as a result of the sale of the Redfern property in FY13. Both of these projects finalised during FY2017/18 and their costs were reclassified within assets.

# **B3. INTANGIBLE ASSETS AND INVESTMENT PROPERTIES**

	Investment Property	Intangible Assets	Total
Year ended 30 June 2017	•	•	
Opening net book amount	2	2	-
Additions	_	-	_
Disposals	2	2	12
Depreciation expense		a -	
Closing net book amount		-	
At 30 June 2017			12
Cost		.=	9,50
Accumulated depreciation	살	12	12
Net book amount			•
Year ended 30 June 2018			
Opening net book amount	×	ā	-
Additions	-	-	
Transfers in	13,887,580	597,090	14484,670
Disposals	(1,416,317)	-	(1,416,317)
Depreciation expense	-	-	
Closing net book amount	12,471,263	597,090	13,068,353
At 30 June 2018			
Cost	12,471,263	597,090	13,068,353
Accumulated depreciation	-	÷	-
Net book amount	12,471,263	597,090	13,068,353

#### What is the relevant accounting policy?

Land and buildings are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Property held to meet service delivery objectives rather than to earn rental or for capital appreciation is accounted for as property plant and equipment in accordance with accounting standard AASB 116 Property, Plant and Equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives, as follows:

- Machinery
 - Vehicles
 - Furniture, fittings and equipment
 - Leasehold improvements
 - Leasehold improvements

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss. When revalued assets are sold, it is the company policy to transfer the amounts included in other reserves in respect of those assets to retained earnings.

#### What is the relevant accounting policy intangible assets?

Costs incurred in the development and implementation of new software applications are only capitalised when the software will deliver a future economic benefit to the company and these benefits can be measured reliably.

Captalised software costs have a finite useful life and are amortised on a systematic basis based on future economic benefits over the useful life of the software which is estimated to be 5 years.

Softwares residual value and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. Where an adjustment is appropriate these adjustments are included in profit or loss.

#### What is the relevant accounting policy investment properties?

Investment property, comprising freehold residential dwellings, are held to generate long-term rent yields. All tenant leases are on an arm's length basis.

Investment properties are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition and construction of the residential dwellings. The directors have opted to account for investment properties at cost in accordance with accounting standard AASB 140 Investment Property.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation on investment properties is calculated using the straight line method to allocate their cost, net of their residual values, over their estimated useful lives of 40 years.

The investment properties' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An investment property's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss. When revalued assets are sold, it is the company policy to transfer the amounts included in other reserves in respect of those assets to retained earnings.

# C. HOW DO WE MANAGE OUR RISK AND WORKING CAPITAL?

- C1. Capital management
- C2. Financial risk management

This section explains the risk that RichmondPRA is exposed to, the policies we apply to reduce those risks and also provides the users with information on how we manage our working capital.

### C1. CAPITAL MANAGEMENT

The Group's objectives when managing capital are to:

- Safeguard their ability to continue as a going concern so they can continue to provide services to the community, and
- · Maintain an optimal capital structure to support efficient and effective service delivery

#### (i) Working Capital

Current Assets (includes cash, receivables, inventories, and prepayments)         11,956,766         10,852,752           Current Liabilities         (14,017,688)         (10,450,888)           Net Current Assets         (2,060,922)         401,864           (ii) Current Assets – Cash and receivables           2018         2017         2018         2017         2018         2017         2018         2017         2018         2017         3018			2018 \$	2017 \$
Net Current Assets       (2,060,922)       401,864         (ii) Current Assets – Cash and receivables         2018       2017       2018       2017       \$         Cash and cash equivalents       Cash on hand       7,912       8,528         Cash at bank       Interest bearing deposits       1,289,759       1,277,433         Cash management call accounts       3,636,340       6,891,384         Total cash and cash equivalents       4,934,011       8,177,345         Trade receivables         Trade debtors       5,054,579       1,887,013         Provision for doubtful debts       D1       (41,857)       (1,011)         5,012,722       1,886,002         Other debtors       13,620       17,351	Current Assets (includes cash, receivables, inventories, and prepayments)		11,956,766	10,852,752
(ii) Current Assets – Cash and receivables         2018       2017         \$       \$         Cash and cash equivalents       \$         Cash on hand       7,912       8,528         Cash at bank       \$         Interest bearing deposits       1,289,759       1,277,433         Cash management call accounts       3,636,340       6,891,384         Total cash and cash equivalents       4,934,011       8,177,345         Trade receivables       \$       5,054,579       1,887,013         Provision for doubtful debts       D1       (41,857)       (1,011)         Follows       5,012,722       1,886,002         Other debtors       13,620       17,351	Current Liabilities		(14,017,688)	(10,450,888)
Cash and cash equivalents       2018 s       2017 s         Cash on hand       7,912 8,528         Cash at bank       Interest bearing deposits       1,289,759 1,277,433         Cash management call accounts       3,636,340 6,891,384         Total cash and cash equivalents       4,934,011 8,177,345         Trade receivables         Trade debtors       5,054,579 1,887,013         Provision for doubtful debts       D1 (41,857) (1,011)         Foundation of the composition of the comp	Net Current Assets	,2	(2,060,922)	401,864
Cash and cash equivalents         Cash on hand       7,912       8,528         Cash at bank       Interest bearing deposits       1,289,759       1,277,433         Cash management call accounts       3,636,340       6,891,384         Total cash and cash equivalents       4,934,011       8,177,345         Trade receivables         Trade debtors       5,054,579       1,887,013         Provision for doubtful debts       D1       (41,857)       (1,011)         5,012,722       1,886,002         Other debtors       13,620       17,351	(ii) Current Assets – Cash and receivables			
Cash on hand       7,912       8,528         Cash at bank       1,289,759       1,277,433         Cash management call accounts       3,636,340       6,891,384         Total cash and cash equivalents       4,934,011       8,177,345         Trade receivables         Trade debtors       5,054,579       1,887,013         Provision for doubtful debts       D1       (41,857)       (1,011)         5,012,722       1,886,002         Other debtors       13,620       17,351				
Cash at bank         Interest bearing deposits       1,289,759       1,277,433         Cash management call accounts       3,636,340       6,891,384         Total cash and cash equivalents       4,934,011       8,177,345         Trade receivables         Trade debtors       5,054,579       1,887,013         Provision for doubtful debts       D1       (41,857)       (1,011)         5,012,722       1,886,002         Other debtors       13,620       17,351	Cash and cash equivalents			
Interest bearing deposits       1,289,759       1,277,433         Cash management call accounts       3,636,340       6,891,384         Total cash and cash equivalents       4,934,011       8,177,345         Trade receivables         Trade debtors       5,054,579       1,887,013         Provision for doubtful debts       D1       (41,857)       (1,011)         5,012,722       1,886,002         Other debtors       13,620       17,351	Cash on hand		7,912	8,528
Cash management call accounts       3,636,340       6,891,384         Total cash and cash equivalents       4,934,011       8,177,345         Trade receivables       5,054,579       1,887,013         Provision for doubtful debts       D1       (41,857)       (1,011)         5,012,722       1,886,002         Other debtors       13,620       17,351	Cash at bank			
Total cash and cash equivalents         4,934,011         8,177,345           2018         2017         \$           Trade receivables         5,054,579         1,887,013           Provision for doubtful debts         D1         (41,857)         (1,011)           5,012,722         1,886,002           Other debtors         13,620         17,351	Interest bearing deposits		1,289,759	1,277,433
Z018     2017       \$     \$       Trade receivables     5,054,579     1,887,013       Provision for doubtful debts     D1     (41,857)     (1,011)       5,012,722     1,886,002       Other debtors     13,620     17,351	Cash management call accounts		3,636,340	6,891,384
Trade receivables         Trade debtors       5,054,579       1,887,013         Provision for doubtful debts       D1       (41,857)       (1,011)         5,012,722       1,886,002         Other debtors       13,620       17,351	Total cash and cash equivalents		4,934,011	8,177,345
Trade debtors       5,054,579       1,887,013         Provision for doubtful debts       D1       (41,857)       (1,011)         5,012,722       1,886,002         Other debtors       13,620       17,351				
Provision for doubtful debts         D1         (41,857)         (1,011)           5,012,722         1,886,002           Other debtors         13,620         17,351	Trade receivables			
5,012,722       1,886,002         Other debtors       13,620       17,351	Trade debtors		5,054,579	1,887,013
Other debtors 13,620 17,351	Provision for doubtful debts	D1	(41,857)	(1,011)
50 (10 to 10			5,012,722	1,886,002
<b>Total receivables</b> 5,026,342 1,903,353	Other debtors		13,620	17,351
	Total receivables	je.	5,026,342	1,903,353

### (iii) Current Liabilities

Other payables and accruals       1,686,984         GST payable       (92,927)         Total accounts payable       3,961,306       2         Employee entitlements       4,439,543       4	,357,178 942,865 326,232 ,626,275 2017 \$,248,509 ,248,509
GST payable         (92,927)           Total accounts payable         3,961,306         2           Employee entitlements         4,439,543         4           Total current employee entitlements         4,439,543         4           2018         4         4	326,232 ,626,275 2017 \$ ,248,509 ,248,509
Total accounts payable         3,961,306         2           2018	2017 \$ ,248,509
Employee entitlements 4,439,543 4  Total current employee entitlements 4,439,543 4	2017 \$ ,248,509
Employee entitlements 4,439,543 4  Total current employee entitlements 4,439,543 4	\$ ,248,509 ,248,509
Total current employee entitlements 4,439,543 4	,248,509
2018	
	2017
	\$
Income in Advance 5,616,839 3	,576,104
Total other current liabilities 5,616,839 3	,576,104
(IV) Non-Current Liabilities	
2018 \$	2017
Employee entitlements 1,850,352 1	,528,994
Total non-current employee entitlements 1,850,352 1	,528,994
(V) Financial liabilities	
2018 \$	2017 \$
Loans* 4,600,000 6	,699,891
Total non-current financial liabilities 4,600,000 6	,699,891

<sup>\*</sup>Assets pledged as security - loans are secured by first registered mortgages over RichmondPRA's land and buildings.

#### What is the relevant accounting policy?

#### Cash and Cash Equivalents

For cash flow statement presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and for the purpose of the cash flow statement, bank overdrafts. Bank overdrafts are shown within due to other financial institutions on the statement of financial position.

#### Trade Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts. Trade receivables are due for settlement no more than 30 days for debtors. They are presented as current assets unless collection is not expected for more than 12 months after the reporting date.

Collectability of trade receivables is reviewed on an ongoing basis. Debtors which are known to be uncollectible are written off by reducing the carrying amount directly. An allowance account (provision for impairment of trade receivables) is used when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments (more than 30 days overdue) are considered indicators that the trade receivable is impaired. The amount of the impairment allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial.

#### Trade Payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months from the reporting date. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

### C2. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: market risk (including price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Company. The Company uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate and aging analysis for credit risk.

The Company holds the following financial instruments:

	2018 \$	2017
Financial assets		
Cash and cash equivalents	4,934,011	8,177,345
Trade and other receivable	5,026,342	1,903,353
Available-for-sale financial assets (current and non-current)	5,686,922	5,316,239
Financial liabilities		
Trade and other payables	3,961,306	2,626,275
Loans	4,600,000	6,699,891

# D. APPENDICES

- D1. Other non-financial assets and liabilities
- D2. Reserves
- D3. Unrecognised items
- D4. Financial Risks

# D1. OTHER NON-FINANCIAL ASSETS AND LIABILITIES

#### Impaired trade receivables

As at 30 June 2018 current trade receivables of the Company with a nominal value of \$42,825 (2017: \$1,011) were considered impaired. The individually impaired receivables mainly relate to individuals, who are experiencing unexpected difficult economic situations. Movements in the provision for impairment of receivables are as follows:

	2018 \$	2017 \$
At 1 July	1,011	100,000
Provision for impairment recognised during the year	41,814	20,000
Unused amount reversed	(968)	(118,989)
	41,857	1,011

As of 30 June 2018, trade receivables of \$4,322,553 (2017: \$494,891) were past due date but not impaired. They relate to a number of independent customers for whom there is no recent history of default and government funding bodies.

The ageing analysis of these trade receivables is as follows:

	2018 \$	2017 \$
31 - 60 days	1,535,458	288,891
60 - 90 days	234,156	86,214
Over 90 days	2,552,939	119,786
	4,322,553	494,891

Due to the short-term nature of these receivables, their carrying amount is assumed to approximate their fair value. The maximum exposure to credit risk at the end of each reporting period is the carrying amount of each class of receivables mentioned above. Refer to section C2 for more information on the risk management policy of the Company and the credit quality of the entity's trade receivables.

Of the \$4,322,553 trade receivables past due as at 30 June 2018 over 90% had been collected by early September 2018.

#### What is the relevant accounting policy?

The amount of the impairment loss is recognised in the income statement within other expenses. When a trade receivable for which an impairment allowance had been recognised becomes uncollectible in a subsequent period, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

# D2. RESERVES AND ACCUMULATED PROFITS

	2018 \$	2017 \$
Accumulated profits		
Balance at 1 July	14,495,750	13,342,925
Net (deficit)/surplus for the year	(850,106)	1,152,822
Other comprehensive Income	67,892	:=
Balance at 30 June	13,713,536	14,495,747
Other Reserves		
Capital subsidies reserve	633,322	633,322
Asset revaluation reserve	40,205	40,205
Available-for-sale financial assets investment revaluation reserve	1,044,389	908,305
Capital reserve	5,514,330	5,514,328
	7,232,246	7,096,160
Program participants reserve	319,456	451,846
	319,456	451,846
Movements		
Capital subsidies reserve		
Balance at 1 July	633,322	633,322
Balance at 30 June	633,322	633,322
Asset revaluation reserve	,	
Balance at 1 July	40,205	40,205
Balance at 30 June	40,205	40,205
Available-for-sale financial asset investment revaluation reserve	91	
Balance at 1 July	908,303	739,989
Revaluation of available-for-sale financial assets	136,086	168,314
Transfer to accumulated profits	=	8 <del></del>
Balance at 30 June	1,044,389	908,303
Capital reserve		
Capital reserve Balance at 1 July	5,514,330	5,514,328

	2018 \$	2017
Program Participants Reserve		
Balance at 1 July	451,846	451,846
Funds transferred to reserve from operating surplus		=
Funds consumed	(132,390)	-
Balance at 30 June	319,456	451,846

#### What is the nature and purpose of the other reserves?

#### (i) Asset Revaluation Reserve

The asset revaluation reserve is used to record increments and decrements on the revaluation of non-current assets. In the event of a sale of an asset, any balance in the reserve in relation to the assets is transferred to retained earnings.

#### (ii) Available-for-sale Financial Assets Reserve

Changes in the fair value arising on translation of investments, such as equities, classified as available-for-sale financial assets, are recognised in other comprehensive income and accumulated in a separate reserve within equity. Amounts are reclassified to profit or loss when the associated assets are sold or impaired.

#### (iii) Capital Reserve

Capital reserve represents membership interests given to members of RFNSW as consideration for acquisition.

#### (iv) Program Participants Reserve

The reserve represents non-specific grants received and recognised as revenue immediately during previous financial years. These funds have been provided by the funders with no specific purpose however the company has the intention of utilising these funds in a future period for the benefit of its program participants and therefore RichmondPRA treats these funds as restricted.

Refer to A1 for further details of the revenue recognition policy of the RichmondPRA.

#### (v) Capital subsidies reserve

Capital subsidies reserve represents restricted funds designated for capital purchase for the clients or RichmondPRA.

### **D3. UNRECOGNISED ITEMS**

#### (i) Contingencies

The Company lease office and client properties under operating lease agreements. The bond deposits for leases have been satisfied by the provision of banker's undertaking issued by St George Bank and ANZ Banking Group Limited. The banker's undertakings are secured by cash deposits which in aggregate amount to \$1,257,107 (2017: \$1,019,012).

#### (ii) Commitments for expenditure

	2018 \$	2017
Total lease expenditure contracted for at reporting date but not recognised in the financial statements:		
Payable no later than one year	3,659,157	3,100,557
Payable later than one, not later than five years	4,746,852	5,063,575
Payable later than five years		
Total commitments	8,406,009	8,164,132

#### (lii) Capital Commitments

	2018 \$	2017
Total capital committed expenditure which was contracted as at reporting date but not recognised in the financial statements:		
Capital commitment payable no later than one year	8 <del>.5</del> 7	310,078
Capital commitments payable later than one, not later than five years		-
Capital commitments payable later than five years	(#)	S-E
Total capital commitments	% <b>=</b>	310,078

### D4. FINANCIAL RISK

#### (i) Market risk

#### Price risk

The Company is exposed to equity securities price risk. This arises from investments held by the Company and classified on the balance sheet as available-for-sale. The Company is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Company diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Company. The majority of the Company's equity investments are publicly traded.

If the unit price of available-for-sale financial assets had increased by +/-10% from the year end price with all other variables held constant, equity would have increased/decreased by \$568,692 (2017: \$531,453).

#### Interest rate risk

The Company's main interest rate risk arises from cash equivalents, bank deposits, held to maturity investments, loans and other receivables with variable interest rates. At 30 June 2018, if interest rates had changed by -/+ 100 basis points from the year end rates with all other variables held constant, profit would have been \$65,556 lower/higher (2017 – change of 100 bps: \$37,728 lower/higher) as a result of lower/higher interest income from these financial assets.

#### (ii) Credit risk

Credit risk arises from cash and cash equivalents, deposits with banks, as well as credit exposures to customers, including outstanding receivables and committed transactions. For customers, management assesses the credit quality of the customer, taking into account their financial position, past experience and other factors. Compliance with credit limits by customers is regularly monitored by management. The maximum exposure to credit risk at the end of each reporting period is the carrying amount of the financial assets.

#### (iii) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. The Company manages liquidity risk by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Surplus funds are generally only invested in instruments that are tradable in highly liquid markets.

The tables below analyse the Company's financial liabilities. The amounts disclosed in the table are the contractual undiscounted cash flows.

At 30 June 2018	1 year or less	Between 1 and 5 years	Over 5	Total Contractual cash flows	Amount (assets)/ liabilities
Non-derivatives (non- interesting bearing)	1633	years	years	casii ilows	nabilities
Trade and other creditors	3,961,306	: ::	-	3,961,306	3,961,306
Loans with banks	i. <del></del>	4,600,000	-	4,600,000	4,600,000
Total non-derivatives	3,961,306	4,600,000	<del>.</del>	8,561,306	8,561,306
At 30 June 2017					
Non-derivatives (non-interesting bearing)					
Trade and other creditors	2,626,275	-	=	2,626,275	2,626,275
Loans with banks	-	6,699,891	<u>=</u>	6,699,891	6,699,891
Total non-derivatives	2,626,275	6,699,891	-	9,326,166	9,326,166

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### E. OTHER INFORMATION

- E1. Related parties
- E2. Parent entity financial information
- E3. Summary of significant accounting policies
- E4. Other required disclosures

This section covers other information that is not directly related to items in the financial statements, including information about related party transactions, parent entity financial information, significant accounting policies not disclosed elsewhere and other statutory information.

### E1. RELATED PARTIES

#### **Directors**

The names of persons who were directors of the Company during the financial year:

- Professor Elizabeth More AM (Chair)
- · Jeremy Thorpe (Treasurer)
- Robyn Carmody
- Paul Clenaghan
- Paula Hanlon
- Rachel Slade
- · Dr Josey Anderson
- Diane Robinson

Since the end of the previous financial year directors of the Company have remuneration in the form of honorariums totalling \$19,967 (2017: \$74,000).

#### Key management personnel compensation

The aggregate compensation made to key management personnel of the company is set out below.

	2018 \$	2017
Short-term employee benefits	1,980,152	2,076,570
Total compensation	1,980,152	2,076,570

# E2. PARENT ENTITY FINANCIAL INFORMATION

#### (i) Summary financial information

The individual financial statements for the parent entity show the following aggregate amounts

	gregate amounts	The individual financial statements for the parent entity show the folio
2017	2018 \$	
		Statement of Financial Position
10,850,651	11,949,964	Current assets
29,870,774	29,776,508	Non-current assets
40,721,425	41,726,472	Total assets
(10,432,008)	(13,994,106)	Current liabilities
(8,228,885)	(6,450,352)	Non-current liabilities
(18,660,893)	(20,444,458)	Total liabilities
22,060,532	21,282,015	Net assets
		Contributed equity
451,846	318,956	Under-expended contract funds reserve
7,096,160	7,300,635	Other reserves
14,512,526	13,662,425	Accumulated profits
22,060,532	21,282,016	Total equity
1,152,822	(850,105)	Surplus/(Deficit) for the year
168,314	136,086	Available-for-sale financial assets
1,321,136	(714,019)	Total comprehensive (loss)/income for the year

#### (ii) Contingent liabilities of the parent entity

As at 30 June 2018, the parent entity did not have any contingent liabilities (2017: \$nil).

#### (iii) Contractual commitments for the acquisition of property, plant or equipment

As at 30 June 2018, the parent entity did not have any contractual capital commitments for the construction of property, plant and equipment (2017: \$310,078).

#### (iv) Details of the Group and Subsidiaries

		Part of ACNC Reporting	ACNC & DGR	Percent of shares held*		
Name of Entity	Entity Type	Notes	Group	Status	2018	2017
					%	%
RichmondPRA	Parent	(1) (2)	Yes	Yes – endorsed	N/A	N/A
RichmondPRA Services	Subsidiary	(1) (2) (3)	Yes	Yes - endorsed	N/A	N/A

- (1) The above entities are consolidated in the financial statements (refer to Note E3 for detailed accounting policy)
- 2) Both entities are companies limited by guarantee and therefore do not have issued capital.
- (3) The parent entity acquired control over RichmondPRA Services Limited in the merger of the two companies. Refer to Note D2 for details of the capital reserve which represents membership interests given to members of RFNSW as consideration for acquisition.
- \* Both entities are limited by guarantee

# E3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are for the consolidated entity consisting of RichmondPRA and its subsidiary, RichmondPRA Services.

#### 1. Basis for preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by Australia Accounting Standards Board and the Australian Charities and Not-for-profit Commission Act 2012 (ACNC Act). RichmondPRA is a not-for-profit entity for the purpose of preparing the financial statements.

The consolidated financial statements of RichmondPRA group comply with Australian Accounting Standards – Reduced Disclosure Requirements as issued by the Australian Accounting Standards Board (AASB). The functional and presentation currency is Australian Dollars.

The Directors of RichmondPRA consider the group to be a non-reporting entity as defined by AASB1053 and the general purpose financial statement of RichmondPRA has been prepared under Section 60-95 of the ACNC Act. In preparing these financial statements RichmondPRA has consolidated all its controlled entities as required by AASB10. Detailed in Note E2 is a table of all controlled entities of the group.

#### Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets.

#### Critical accounting estimates

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. There are no critical accounting estimates and judgements as at 30 June 2018.

#### 2. Income Tax

The Company has been granted exemption from income tax under section 50-10 of the Income Tax Assessment Act 1997.

#### 3. Investments

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the reporting period which are classified as non-current assets. Loans and receivables are included in receivables (C1) in the balance sheet. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

#### Available for sale financial assets

Refer to section B1.

#### Impairment

The Company assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more event that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably measured. In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of a security below its cost is considered an indicator that the assets are impaired.

#### a. Asset carried at amortised cost

For loans and receivables, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

#### b. Assets classified as available-for-sale

If there is objective evidence of impairment for available for sale financial assets, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit and loss is removed from equity and recognised in profit or loss.

Impairment losses on equity instruments that were recognised in profit or loss are not reversed through profit or loss in a subsequent period.

#### 4. Employee entitlements

#### a. Wages and Salaries, Annual Leave

Liabilities for wages and salaries, including annual leave expected to be settled within 12 months of the end of each reporting period are recognised in other payables in respect of employees' services up to the end of each reporting period and are measured at the amounts expected to be paid when the liability is settled.

#### b. Long Service Leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of each reporting period using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service.

#### c. Superannuation fund

Contributions to employee superannuation funds are charged against the income statement as an expense when they occur.

#### d. Employee benefits on-costs

Employee benefit on-costs are recognised and included in employee benefit liabilities and measured at amounts expected to be paid when the liabilities are settled discounted to net present value.

#### 5. Impairment of assets

At the end of each reporting period, the Company reviews the carrying values of its tangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. An impairment loss is recognised for the amount by which the asset's carrying value exceeds its recoverable amount.

#### 6. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the balance sheet. Cash flows are presented in the cash flow statement on a gross basis, except for the GST components of investing and financing activities, which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

#### 7. Leases

Leases of property, plant and equipment where the company, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases (Note D3(ii)). Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

Lease income from operating leases where the Company is a lessor is recognised in income on a straight-line basis over the lease term. The respective leased assets are included in the balance sheet based on their nature.

#### 8. New accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for 30 June 2018 reporting periods. These have been outlined below:

#### AASB 15 - Revenue from Contracts with Customers

This standard provides a single comprehensive framework for determining whether, how much and when revenue is recognised. The core principle of the standard is that an entity will recognise revenue when control of goods and services is transferred rather than when the risk and rewards as is currently the case under AASB118 – Revenue.

Minimal impact is expected by RichmondPRA as the milestone basis already aligns with the performance obligations required by the new standard.

#### AASB 16 - Leases

This standard requires all leases to be included in the balance sheet of lessees as right-of-use assets (non-current assets). In addition to rent expense will no longer be treated as an operating expense but will be split between amortisation (operating) and interest (financing).

The impact on the financial statements will mean an asset (right to occupy) being recognised and a corresponding liability (future lease obligations). These rights to occupy will be amortised in the Statement of Profit and Loss over the life of the lease.

#### AASB 1058 - Income of Not-for-Profit Entities

This new standard deals with income recognition for annual reporting periods ending on or after 1 January 2019.

The main areas of impact for AASB 1058 will be when accounting for the receipt of volunteer services and transactions where the consideration to acquire an asset is significantly less than its fair value.

The combined operation of AASB 1058, AASB 15 and AASB 16 will come in to affect for periods commencing after 1 January 2019.

#### 9. Parent entity financial information

The financial information for the parent entity, RichmondPRA has been prepared on the same basis as the consolidated financial statements, except as set out below.

#### 10. Investments in subsidiaries

Investments in subsidiaries are accounted for at cost in the financial statements of RichmondPRA. No purchase consideration was paid by the Group for the acquisition of RFNSW.

#### 11. Principles of Consolidation

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

#### 12. Changes in comparative figures

When required by Accounting Standards, comparative figures have been adjusted in presentation for the current financial year.

# E4. OTHER REQUIRED DISCLOSURES

#### (i) Guaranteed Capital

Pursuant to the Memorandum of Company every member has undertaken in the event of a deficiency on winding up to contribute an amount not exceeding \$50.

### (ii) Acknowledgement of funding

	2018	2017
Revenue from ordinary activities by funding source	\$	\$
NSW Health	16,791,492	17,747,705
National Disability Insurance	15,610,167	7,462,450
Other MHC Income	3,858,579	8,241,249
Business Sales	3,352,417	3,527,454
Department of Health	2,829,369	3,651,209
NSW Health Grants Program	2,255,882	2,466,344
Other Income	1,794,324	1,906,776
Western Health Alliance Limited	1,736,678	129,284
SVA Nominees	1,730,449	<del>-</del>
Department of Social Services	1,718,746	1,558,567
Sydney West Area Health Service	1,471,044	1,436,358
Queensland Health	1,443,424	1,698,262
Wentwest Limited	1,316,720	7,416
Western NSW LHD	1,121,027	-
Hunter New England LHD	1,068,751	1,140,436
Department of Families and Community Services	1,014,988	3,366,547
Grand Pacific Health Limited	875,773	577,843
South West Sydney LHD	781,338	830,138
Southern LHD	635,369	638,635
Murrumbidgee LHD	469,999	469,999
Western Sydney LHD	391,949	141,741
Nepean-Blue Mountains LHD	361,496	857,762
Southern Eastern LHD	352,344	224,896
Total revenue from ordinary activities	62,982,325	58,081,071
Other Income: Gain on sale of property	745,023	1,418,916

#### (iii) Auditor's Remuneration

Assurance Services	2018 \$	2017 \$
Audit of financial statements	98,150	90,200
Total fees – Assurance Services	98,150	90,200
Non assurance services		
Indirect taxation advice and the identification of needs for a new Finance System	196	60,394
Assistance with preparation of financial statements	8.7	4,750
Total fees – Non assurance services	( <u>*</u>	65,144
Total fees	98,150	155,344

# (iv) Reconciliation of (deficit)/surplus for the year to net cash flows from operating activities

	2018	2017
(Deficit)/surplus for the year	(850,106)	1,152,822
Depreciation	2,071,114	2,213,908
Bad debts expense	40,846	20,000
Net Unrealised gain/(loss) on sale of investments	136,086	168,314
Investment income	(430,281)	(246,843)
Management fee on available-for-sale financial assets	62,203	58,533
Net gain on sale of non-current assets	(734,786)	(1,418,916)
(Increase)/decrease in inventories	112,379	(84,698)
(Increase)/decrease in receivables	(3,122,989)	(564,113)
(Increase)/decrease in prepayments	(614,521)	(246,502)
Increase/(decrease) in payables	3,375,766	2,505,943
Increase/(decrease) in bonds	(315,694)	2,379,503
Increase/(decrease) in provisions	512,392	385,795
Net cash flows from operating activities	(242,409)	3,944,243

#### (v) Australian Charities and Not-for-profit Commission Act 2012

The Australian Charities and Not-for-profit Commission Act 2012 (Cth) ('the ACNC Act') passed through the Commonwealth Parliament on 1 November 2012 and received royal assent on 3 December 2012. As a consequence, RichmondPRA is required to provide annual information statements and annual financial reports together with auditor's report to the ACNC by 31 December 2018.

#### (vi) Disclosure under NSW Charitable Fundraising Act 1991

Fundraising appeals conducted by the Organisation during the year led to a number of donations. Comparisons of certain monetary figures and percentages in accordance with the requirements of the NSW Charitable Fundraising Act 1991 are set below:

	2018 \$	2017
Aggregate gross income from bequest*	·	269,954
Aggregate gross income from donations	22,277	18,227
Less total direct costs of fundraising	-	(911)
Total fundraising	22,277	287,270

	2018		2017	
	\$	%	\$	%
Total costs of fundraising/aggregate gross income from fundraising	-	-	911 / 288,181	-
Net surplus from fundraising/aggregate gross income from fundraising	22,277 / 22,277	100	287,270 / 288,181	100
Total cost of services provided/total expenditure	2-	-	911 / 58,347,195	-
Total cost of services provided/total gross income received		-	911 / 59,500,017	-

<sup>\*</sup> Bequests are excluded from the Charitable Fundraising Act 1991

#### END OF THE AUDITED FINANCIAL STATEMENTS

### **DIRECTORS' DECLARATION**

#### In the directors' opinion:

- The financial statements and notes set out on pages 1 to 33 are in accordance with the Australian Charities and Not-For-Profits Commission Act 2012, including:
  - Complying with Accounting Standards. The Australian Charites and Not-for-profit Commission Regulation 2013 (ACNC Regulation 2013), and other professional reporting requirements; and
  - Giving a true and fair view of the Company's financial position as at 30 June 2018 and of its performance for the financial year ended on that date, and
- There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.

Professor Elizabeth More AM

Director

Date: 03 October 2018

Jeremy Thorpe

Director

Date: 03 October 2018

# DECLARATION BY CHIEF EXECUTIVE OFFICER IN RESPECT TO FUNDRAISING APPEALS

- I, Mark Orr, Chief Executive Officer of RichmondPRA Limited declare that in my opinion:
  - The consolidated statement of profit and loss and other comprehensive income gives a true and fair view of all income and expenditure of RichmondPRA Limited with respect to fundraising appeals; and
  - 2. The consolidated statement of financial position gives a true and fair view of the state of affairs with repect to fundraising appeals; and
  - 3. The provisions of the Charitable Fundraising Act 1991 (NSW), the regulations under the Act and the conditions attached to the authority have been complied with; and
  - 4. The provisions of the Collections Act 1966 (QLD), the regulations under the Act and the conditions attached to the authority have been complied with; and
  - 5. The internal controls exercised by RichmondPRA Limited are appropriate and effective in accounting for all income received and applied by RichmondPRA Limited from any of its fundraising appeals.

Mark Orr

Chief Executive Officer
Date: 03 October 2018



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#### INDEPENDENT AUDITOR'S REPORT

To the members of RichmondPRA Limited

#### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of RichmondPRA Limited (the registered entity) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2018, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies, and the directors' declaration.

In our opinion the accompanying financial report of RichmondPRA Limited, is in accordance with Division 60 of the *Australian Charities and Not-for-profits Commission Act 2012*, including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2018 and of its financial performance for the year then ended; and
- (ii) Complying with Australian Accounting Standards and Division 60 of the Australian Charities and Not-for-profits Commission Regulation 2013.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Australian Charities and Not-for-profits Commission Act 2012* (ACNC Act) and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

Those charged with governance are responsible for the other information. The other information obtained at the date of this auditor's report is information included in the RichmondPRA Limited annual report, but does not include the financial report and our auditor's report thereon.



Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of directors for the Financial Report

The directors of the registered entity are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards and the ACNC Act, and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the registered entity's financial reporting process.

#### Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<a href="http://www.auasb.gov.au/Home.aspx">http://www.auasb.gov.au/Home.aspx</a>) at:

http://www.auasb.gov.au/auditors\_responsibilities/ar3.pdf

This description forms part of our auditor's report.



#### Report on Other Legal and Regulatory Requirements

#### We also report that:

- (a) The financial statements show a true and fiar view of the financial result of the fundraising appeals for the year ended 30 June 2018, as required by the Charitable Fundraising Act 1991;
- (b) The accounting and associated records of RichmondPRA Limited have been kept in accordance with the Charitable Fundraising Act 1991 and the Regulations for the year ended 30 June 2018;
- (c) Money received as a result of fundraising appeals conducted during the year have been properly kept in accordance with the Charitable Fundraising Act 1991 and the Regulations; and
- (d) As at the date of this report, there are reasonable grounds to believe that RichmondPRA Limited will be able to pay its debts as and when they fall due.

#### **BDO East Coast Partnership**

Paul Bull Partner

Sydney, 3 October 2018